

Joselin Anabell Hernández Esquivel



Address Kavalierhaus, Klessheim 2, 5071
Wals-Siezenheim (Austria)

Telephone(s) Home: +43 (0)6 62 85 08 77
Mobile: +43 (0)6 88 96 42 121

E-mail(s) jossiana3@hotmail.com

Nationality Nicaraguan

Date of birth 10.3.87

Work experience

Dates	Mar 2011 - Aug 2011 & Mar 2009 - Aug 2009
Occupation or position held	<u>Program Coordinator</u>
Main activities and responsibilities	<ul style="list-style-type: none"> Creating, coordinating and executing fully detailed 3-week cultural immersion and service-learning trips for US student delegations in Nicaragua. Develop network of speakers, set up field trips, arrange community service, educational, and other activities. Negotiate contracts for speakers, activities, food, transportation, accommodation, and all other services. Conduct research, give tours, teach seminars, translate speeches and written documents, manage budgets, and maintain calendar and spread sheets.
Name of employer	Global Glimpse / W: http://www.globalglimpse.org León (Nicaragua)
Dates	2009 - 2011
Occupation or position held	<u>Free Lance Tour Guide</u>
Main activities and responsibilities	<ul style="list-style-type: none"> Organizing and leading tours in Spanish, English and French. Consecutive interpreting during tours.
Name of employer	Va Pues Tours, Ocio Tours, Quetzaltrekkers, Oro Travel León/Granada, Ecole Travel, CR... ... (Nicaragua, Costa Rica)
Dates	Oct 2009 - Apr 2010
Occupation or position held	<u>Language Assistant</u>
Main activities and responsibilities	<ul style="list-style-type: none"> Helping students improve their oral and listening skills in Spanish as a foreign language by designing and executing activities related to leisure and to historical / cultural elements of my home country. Taking part in speaking practice with the class, working independently or alongside the teacher.
Name of employer	Lycée Ismaël Dauphin / W: http://www.lyc-dauphin.ac-aix-marseille.fr/ Cavaillon (France)
Dates	Jul 2008 - Nov 2008
Occupation or position held	<u>Tourist Office Receptionist</u>
Main activities and responsibilities	Informing visitors about Leon's tourist attractions, selling tour packages, and designing promotion material for tours offered through the hotel.
Name of employer	Hotel y Restaurante Via Via León (Nicaragua)
Dates	Mar 2007 - Nov 2007
Occupation or position held	<u>Teacher's assistant</u>
Main activities and responsibilities	Assisting the "Hotel Administration" and "Food and Beverages" professors by teaching some lessons to students from lower level groups.
Name of employer	Universidad Nacional Autónoma de Nicaragua León (Nicaragua)



Education and training

Dates	From Oct 2011 until date
Title of qualification awarded	<u>Diploma in Tourism Management and Teacher's Training</u>
Principal subjects / occupational skills covered	Travel Agency, Incoming Business Organization, Ticketing-Counter Work and Negotiation, Destination Management, Marketing and Market Research, E-Marketing, Sustainable Development of Tourism, General Management, Tourism Economics, Accounting / Didactics, Presentation Techniques
Name and type of organisation providing education and training	Institute of Tourism and Hotel Management / Klessheim Salzburg (Austria)
Dates	Mar 2004 - Jun 2008
Title of qualification awarded	<u>Bachelor's degree in "Tourism Enterprise Management"</u>
Awards	<i>Best scores of my graduating class with a total average of 90/100</i>
Principal subjects / occupational skills covered	Tourism Geography, Business Plan Formulation, Hotel Management, Tourist Law, Accounting I & II, Interpretation of Natural and Cultural Patrimony, Planning of Tourist Attractions, etc.
Name and type of organisation providing education and training	Universidad Nacional Autónoma de Nicaragua, UNAN-León León (Nicaragua)
Dates	Jun 2008 – Nov 2008
Title of qualification awarded	<u>"Business Plans" Formulation</u>
Awards	Training offered in a local business plan competition, where my group's business plan was selected as <i>"one of the 11 finalists", among 120 other business ideas.</i>
Name and type of organisation providing education and training	Technoserve-Millennium Challenge Corporation León (Nicaragua)
Dates	Nov 2007
Title of qualification awarded	<u>Marketing, customer service</u>
Name and type of organisation providing education and training	Universidad Autónoma del Estado de México (UAEM) & Universidad Nacional Autónoma de Nicaragua (UNAN-León) León (Nicaragua)



Personal skills and competences

Mother tongue	Spanish
Other Languages	English Proficient user, TOEFL (Test of English as a Foreign Language) ibt 106/120
	French Independent user, DEL F (Diplôme d'Études en Langue Française) B2 74/100
	German Basic user A2
Social skills	Self-motivated, easily adaptable, tolerant and open-minded. Ability to work co-operatively and efficiently in multi-cultural teams via effective and tactful communication with colleagues of all nationalities; gained through my work experience in France, my current studies in Salzburg, and my trips abroad.
Organisational skills	Good with youth, experience working in an educational travel setting. Timely and capable of handling significant responsibility and leading groups of 20 to 30 people, gained while working for Global Glimpse
Computer skills	Excellent knowledge of Microsoft Office™ tools, internet and e-mail.
	Medium command of graphic design applications (Corel Draw, Photo Shop, Weebly)
	Basic command of AMADEUS Global Distribution System



References upon request